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  QUESTION 41A company uses a multitenant deployment of Microsoft Dynamics CRM 2013. When you schedule a service activity, the scheduler offers appointments at unexpected times. You discover that the times correspond to the wrong time zone. You need to set the time zone so that service activity appointments are offered at the correct times, without impacting other organizations. Where should you set the time zone? A.   in the facility settingsB.   in the facility work hours settingsC.   on the General tab of the Personal Options dialog boxD.   in the Date and Time settings of the Microsoft Dynamics CRM server Answer: B QUESTION 42 You are using Microsoft Dynamics CRM 2013 to schedule services. You need to distribute the work evenly across your resources. Which resource allocation should you use? A.   EvenB.   RandomC.   Least BusyD.   Most Busy Answer: C QUESTION 43You review an Opportunity record. Opportunities are configured to use system-calculated pricing. What happens when you click the Recalculate Opportunity button? A.   Current product line item totals are recalculated, and the Est. Revenue field is updated.B.   All pending opportunities for the customer are recalculated and saved to the Est. Revenue field.C.   The Budget Amount field replaces the Est. Revenue field.D.   All active quotes that are associated with the opportunity are added to the Est. Revenue field. Answer: A QUESTION 44Which entity is best described as an estimate or proposal that is presented to a customer? A.   QuoteB.   Opportunity C.   InvoiceD.   Order Answer: A QUESTION 45You delete a Lead record.By default, what happens to records that are related to the Lead record? A.   All related activities, posts, and notes are disabled.B.   All related records are deleted.C.   All related activities, posts, and notes are deleted.D.   All related records remain unaffected. Answer: C QUESTION 46Where can a user locate a list of recently updated records? A.   the My Activities viewB.   the sales dashboardC.   the What's New viewD.   rollup queries Answer: C QUESTION 47Which two Microsoft Dynamics CRM entities are enabled for queue routing by default?(Choose TWO) A.   CaseB.   ContactC.   ActivityD.   LeadE.   Account Answer: AC QUESTION 48A company has resellers who purchase routine support cases at no cost.A reseller plans to purchase additional support cases at a cost.What should you create? A.   An incident-based templateB.   A time-based templateC.   A contract templateD.   A contract allotment Answer: A QUESTION 49 You are creating a contract from a Contract template.Which three items are valid allocation units?(Choose Three) A.   Coverage datesB.   Service level agreementC.   TimeD.   CodeE.   Number of casesF.   Region Answer: ABE QUESTION 50How should you add an item to a queue? A.   Route an item to a queue by using a workflow process.B.   Enable a queue for a user.C.   Enable an entity type for queues.D.   Navigate to a queue and select the New Record button. Answer: B   Thanks For Trying Braindump2go Latest Microsoft MB2-700 Dumps Questions! Braindump2go Exam Dumps ADVANTAGES:? 100% Pass Guaranteed Or Full Money Back!? Instant Download Access After Payment!? One Year Free Updation!? Well Formated: PDF,VCE,Exam Software!? Multi-Platform capabilities ? Windows, Laptop, Mac, Android, iPhone, iPod, iPad.? Professional, Quick,Patient IT Expert Team 24/7/3105 Onlinen Help You!? We served more than 35,000 customers all around the world in last 5 years with 98.99% PASS RATE!? Guaranteed Secure Shopping! Your Transcations are protected by Braindump2go all the time!? Pass any exams at the FIRST try!

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