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QUESTION 12 In terms of SMART Business outcomes, what does the "S" stands for? A. Strategic B. Short C. Structured D. Specific **Answer: D**

QUESTION 13 How does Cisco's web security appliance protect the organization? A. file reputation during an attack B. daily scanning of web traffic for anomalies C. parallel AV scanning D. automated monitoring and analysis across the network **Answer: D**

QUESTION 14 The Cisco Email Security Appliance is an email security gateway product. Which is not an email-borne threat? A. Spam B. Phishing attempts C. Malware D. Junk E-mail **Answer: D**

QUESTION 15 Cisco has endpoints that are designed to improve collaboration and address the widest range of use cases. Which of the following is not an endpoint? A. Phones and Desktop endpoints B. Video End Point Applications C. Room and Immersive Systems D. Mobile End Point Applications **Answer: B**

Explanation: <https://www.cisco.com/c/en/us/products/collaboration-endpoints/product-listing.html>

QUESTION 16 The Cisco Data Center captures the intent of users and applications. Which is not a benefit? A. Enhance IT operations B. Seamless multicloud mobility C. Enhanced application performance D. Pervasive security **Answer: A**

Explanation: <https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/cisco/intent-based-data-center.pdf>

QUESTION 17 AMP for endpoints decreases time to detection. What is Cisco's security time to detection? A. 8 hours or less B. 7 hours or less C. 10 hours or less D. 6 hours or less **Answer: D**

QUESTION 18 Cisco Catalyst 9000 is built for SD access. Which of the following are the features? A. Fixed access, future-proofed and mobility B. Convergence, fixed core and first in enterprise C. Future-proofed, industry's unmatched and first in enterprise D. Fixed access, industry's unmatched and first in enterprise **Answer: B**

Explanation: QUESTION 19 One of the conferencing solutions for recording and streaming simplifies the process of capturing and sharing many types of content throughout your organization. Name the product. A. Cisco TelePresence Content Server B. Cisco TelePresence Exchange System C. Cisco TelePresence Server D. Cisco TelePresence Recording Server **Answer: A**

QUESTION 20 Cisco has long been the world's dominant supplier of computer networking products, systems and services. Which of the following is not included in Cisco's current product lines? A. LAN B. Routers C. Application Delivery Controllers D. Switches E. WAN **Answer: C**

Explanation: [https://en.wikipedia.org/wiki/Application\\_delivery\\_controller](https://en.wikipedia.org/wiki/Application_delivery_controller)

QUESTION 21 Cisco HyperFlex delivers complete hyperconvergence. Which of the following is not a feature of this solution? A. Portable database applications B. Flash-optimized system C. Flexible scaling D. High data availability **Answer: A**

QUESTION 22 Which of the following describes the benefits of Cisco intelligent automation for cloud software? A. It defines the deployment and management requirements of an entire application stack. B. It automates sophisticated data center and standard business processes from a single, self-service portal. C. It builds a robust security architecture while significantly reducing WAN costs and time to deploy new services. D. It includes Wireless LAN, Security/SD-WAN, Switching, Mobility Management, and Insight. **Answer: B**!!!RECOMMEND!!!

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